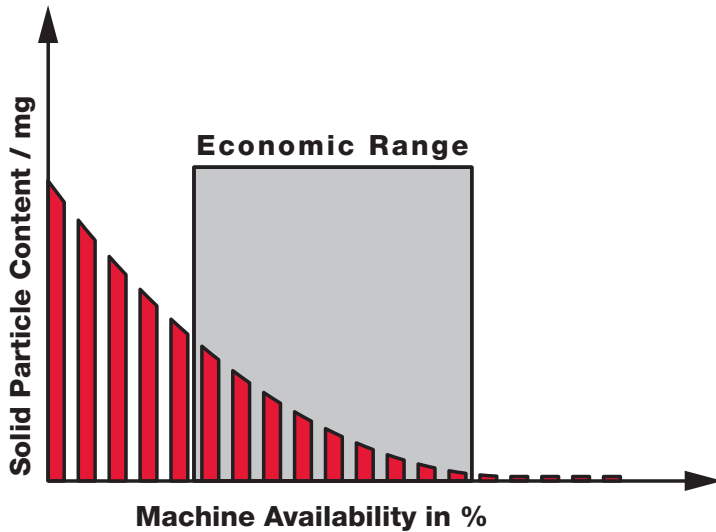


Savings Realized by Proper Contamination Control

The money invested in contamination control can easily be justified when the resulting machine availability increases significantly. The graph below illustrates that there is a range in which this investment really pays off.



Try our automated savings calculator at:

www.HYDACusa.com

Savings Calculation Example

This example demonstrates how to calculate the potential savings that will be realized by implementing a proper fluid service program.

	Example	Your Data
Number of Machines	50	a _____
Operating Hours per year	5,000	b _____
Current Availability	92%	c _____
Downtime Costs per hour	\$60	d _____
Total Downtime Costs	\$1,200,000	e _____ $(a \times b \times \frac{100 - c}{100} \times d)$
Downtime costs due to:		
- mechanical/electrical failures (65%)	\$780,000	f _____ $(e \times .65)$
- hydraulic failures (35%) of which:	\$420,000	g _____ $(e \times .35)$
- 70% is due to the fluid	\$294,000	h _____ $(g \times .70)$
- 30% is caused by other faults	\$126,000	i _____ $(g \times .30)$
HYDAC Fluid Service can return 90% of the fluid related downtime costs	\$264,600	j _____ $(h \times .90)$